



# The Hidden Secrets of Volume Revealed in the Price Charts – Volume Spread Analysis







#### Why I Wrote This Book

#### Trading in the Shadow of the Smart Money



Gavin Holmes

In 2002 Gavin Holmes had the good fortune to meet Tom Williams, a former syndicate trader who in his early years had traded with one of the largest stock trading funds in America at that time.

Tom subsequently wrote two books, "The Undeclared Secrets that Drive the Stock Market" and "Master the Markets", which are read by more than 100,000 traders and investors worldwide.

Gavin was introduced to the books author, and at their first meeting Tom explained that the markets were being manipulated on a daily basis by the "Smart Money".

Tom Williams had been a "Smart Money" insider, and later developed trading system software to discern the activity of the "Smart Money" manipulation of the markets. www.tradeguider.com

Gavin later became a Williams protégé and since 2001 has become recognized as a leading expert in market manipulation and the Volume Spread Analysis methodology. His passion is to enlighten those traders and investors who have no idea of the inner workings of the markets. He has also built upon the pioneering work of Richard Demille Wyckoff, Richard Ney, and Tom Williams.





## The "Smart Money"

## Trade Large Enough Size To Actually Affect the Price Movement of the Instrument Being Traded and Can Change the Trend of Price But They CANNOT Hide Their Footprints on a Chart When You Learn VOLUME SPREAD ANALYSIS





### **The Smart Money**



















## Trading in the Shadow of the "Smart Money"



### Learn to Trade in the Same Direction as the "Smart Money"





## The Trading Method "Smart Money" Don't Want YOU to Know About!!

BUSINESS INSIDER Money Game	Handlując na rynku Forex/ CFD należy uwzględnić znaczące ryzyko	<i>Naucz się jak handlo</i> Prosty eBook pokaże Tobie jak ir nadzwyczajne zyski w kilka dni.					
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#### PRESENTING: The Secret Trading Strategy From The 1930s That Hedge Funders Don't Want You To Know About

 Matthew Boesler
 Feb. 14, 2013, 5:36 PM
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"The large operator does not, as a rule, go into a campaign unless he sees in prospect a movement of from 10 to 50 points. Livermore once told me he never touched anything unless there were at least 10 points in it according to his calculations."

So writes Richard Wyckoff, the legendary trader who in the 1930s wrote a manifesto that gained him a cult following on Wall Street.



www.imdb.com





### Even in 2013 – Hedge Fund Managers Swear By It!!

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His 1931 book, "The Richard D. Wyckoff Method of Trading and Investing in Stocks – A Course of Instruction in Stock Market Science and Technique," is out of print and somewhat difficult to find these days (not impossible), but even in 2013, hedge fund managers still swear by it.

One of the key takeaways from the book is that if you want to succeed, you have to learn to recognize the professionals and understand what they are doing. That's what those who follow Wyckoff do — they watch the large operators.

Wyckoff walks us through the process of how a large operator will manipulate a stock up or down — so that next time one sees it unfolding on the screen before his or her own eyes, he or she can react accordingly.





### The Masters & Teachers of the Wyckoff Method & Volume Spread Analysis



**Tom Williams** 



**Richard Wyckoff** 





Richard Demille Wyckoff (November 2, 1873 – March 19, 1934) was a stock market authority, founder and onetime editor of the *Magazine of Wall Street* (founding it in 1907), and editor of *Stock Market Technique*.



"...Thousands of those who operate in the markets now recognize the fact that the market momentarily indicates its own immediate future, and that these indications are accurately recorded in the market transactions second by second, and therefore those who can interpret what transactions take place second by second or moment by moment have a distinct advantage over the general trading public...."

Richard D Wyckoff, 1914





## **The Game on Wall Street**



If you are going to play it You better understand it





# Where There Is Money To Be Made

### There are Professionals and Specialists

Lawyers

Doctors

Banking











## The Financial Markets Have Specialists and They Know How You Think and







## What Is Volume Spread Analysis





Most traders are aware of the two widely known approaches used to analyze a market-fundamental analysis and technical analysis. Many different methods can be used in each approach, but generally speaking fundamental analysis is concerned with the question of why something in the market will happen, and technical analysis attempts to answer the question of when something will happen. Volume Spread Analysis, however, is a third approach to analyzing a market. It combines the best of both fundamental and technical analysis into a singular approach that answers both questions of 'why' and 'when' simultaneously.





At it's core, Volume Spread Analysis or VSA is a methodology based on the original works and teachings of Richard D Wyckoff, a trader in the early 1900's. The methodology seeks to establish the "cause" of price movement on a chart. The "cause" is simply the imbalance of supply and demand as the market trades, resulting in strength or weakness in the market being charted.





For the correct analysis of volume, you need to understand that the recorded volume contains only half the knowledge required for a correct analysis. The other half of the knowledge is found when observing the spread (or range) of the price bar and the closing price on that bar. Volume indicates the amount of activity on the price bar and the spread or range of the bar shows what the price actually did, and most importantly where the price finally closed.





### Volume – Spread or Range of Bar and Closing Price





# How Can Volume Spread Analysis Identify These Moves?

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### Volume = Activity

We are interested in volume because it tells us the consensus of opinion amongst the "Smart Money" The Spread and Close in Relation to the background Confirm





# Beware of the News and Trust Your Chart

The chart never lies if you have been taught to read it correctly.

Remember, when Smart Money buy or sell they cannot hide their volume footprint (although they try!!)





Article history

### **Before a Shakeout News will be Terrible and cause Panic**

#### theguardian

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Business > Stock markets

#### World stock markets in turmoil

Almost £50bn wiped off leading British shares and huge sell-off on Wall Street amid economic fears

Jill Treanor, Nick Fletcher and Simon Goodley The Guardian, Thursday 4 August 2011 21.36 BST



A photographer prepares to capture the image at the Frankfurt stock exchange as the DAX plunges. Photograph: Amanda Andersen/Reuters

Almost £50bn was wiped off the value of Britain's 100 biggest companies on a day of global stock market mayhem triggered by a deepening of the eurozone crisis and fears for the US economy





#### A Shakeout S&P 500 – This is what professional buying looks like









## When News is BAD – BUY But You Must Have a VSA Signal The Telegraph

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#### Markets in turmoil as growth fears deepen: as it happened

Federal Reserve hints at extending quantitative easing programme as markets recover from another day of turmoil



By Mehreen Khan, and Denise Roland 5:52PM BST 16 Oct 2014 Print this article

#### Note the Date – 16<sup>th</sup> October 2014





# October 2014 A Shakeout S&P 500 – This is what professional buying looks like



ESIGNAL, 232 Symbol: A SHAKEOUT

Bar: Down Vol: UHigh Spr: UWide Close: Middle Price: 1801.38





# October 2014 A Shakeout S&P 500 – This is what professional buying looks like



ESIGNAL 232 Symbol A REVERSAL OVER 2 BARS





### A Buying Climax is Smart Money Selling into Safe Havens



### Goldman raises gold price forecasts

Mon Aug 8, 2011 3:16pm IST







#### A Buying Climax in Gold – This is what professional selling looks like







#### Gold Price Collapses 2013 and 2014

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Market Data   Economy   Entre	preneurship   Business	of Sport Comp	anies Technolo	ogy of Business   Kn				

28 June 2013 Last updated at 07:07 GMT

#### Gold price falls below \$1,200 an ounce

Gold has continued its drop, falling to its lowest level in almost three years, after the US Federal Reserve said it could wind down its stimulus programme.

Gold fell to \$1,191.21 an ounce in Asia trade, after breaching the \$1,200 mark in New York on Thursday for the first time since August 2010.

The US Fed said last week that its bond purchases would start to "taper off" in coming months if the economy recovers.



Gold is headed for its worst quarter in decades after a sharp decline in price in recent weeks

Analysts said investors had been anticipating further price falls.

As a result there was a sell-off, resulting in a big drop in prices in recent days.

"You don't want to catch a falling knife, so people who might be buyers are stepping aside and don't want to show gold at their quarter-end statement," **Related Stories** 

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#### Cyprus may sell off gold reserves

How much gold is there in the world?





# Will Volume Spread **Analysis Work In All** Markets (Including SPOT FOREX and Currencies)?





## YES – EVEN IN FOREX















#### ARE YOU FALLING INTO A TRAP LAID BY "SMART MONEY"





## Friday 13<sup>th</sup> June 2014 – Pound Surges

#### theguardian

News Sport Comment Culture Business Money Life & style 1

Business > Bank of England

### Interest rate warning sends pound surging

Bank of England governor Mark Carney surprises City with Mansion House speech, leading to expectations of early rate rise

#### Sean Farrell theguardian.com, Friday 13 June 2014 10.21 BST Jump to comments (65)



Governor of the Bank of England Mark Carney at his Mansion House speech. Photograph: Peter Macdiarmid/PA

The pound has risen sharply after the governor of the Bank of England





## Daily Chart GBP/USD Futures 6B







## Daily Chart GBP/USD Futures 6B



ESIGNAL, 232 Symbol: VO DEMAND





### GBP/USD 240 Minute Chart – Tick Volume







### GBP/USD 240 Minute Chart – Tick Volume







# In the Live Trading Session Later I Will Show You:

- Why short/selling opportunities happen as a market is going up with massive volume.
- Why long/buying opportunities happen as a market is going down with massive volume.
- The Key Principles of Volume Spread Analysis in a live market.
- How to use multiple timeframes to identify trend and key trade entry and exit points.
- How to get an alert emailed to you when a trade set up has appeared.
- When not to take a trade.

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- The two Volume Spread Analysis signals that will turn the market.
- How to use TICK VOLUME for FOREX charts in MT4 with Currency Futures volume.
- Exchange traded volume for currencies explained.
- Three universal laws that drive the markets revealed and shown live.
- Live market scan using the Volume Spread Analysis Sequential Scanner.